

**ATTACHMENT A:
2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET**

BIDDER NAME	Freedom Scientific BLV Group LLC dba Vispero
BIDDER ADDRESS	17757 US Highway 19 N., Suite 200 Clearwater, FL 33764
BIDDER CONTACT NAME	Bill Kilroy, Managing Director - US Sales
BIDDER CONTACT PHONE	800-444-4443
BIDDER CONTACT EMAIL ADDRESS	info@vispero.com
ORDER CONTACT (IF DIFFERENT THEN BIDDER CONTACT)	Sales Operations Department
ORDER CONTACT EMAIL (IF DIFFERENT THEN BIDDER CONTACT)	orders@vispero.com
ORDER CONTACT PHONE (IF DIFFERENT THAN BIDDER CONTACT)	800-444-4443
BIDDER WEBSITE ADDRESS	www.vispero.com
NAME OF CATALOG	Vispero Product Catalog
PRIMARY CATALOG DISCOUNT PERCENTAGE	2% off MSRP
ITEMS COVERED BY PRIMARY DISCOUNT	Freedom Scientific, Optelec and Enhanced Vision Branded Blind and Low Vision Products (Software and Hardware) https://store.freedomsscientific.com/ https://us.optelec.com/products https://www.enhancedvision.com/shop/low-vision-products
SECONDARY' DISCOUNTS (IF APPLICABLE)	na
ITEMS COVERED BY SECONDARY DISCOUNT (IF APPLICABLE)	na
VALUE ADDED SERVICES OFFERED WITH PROPOSAL	None
HOW OFTEN ARE PRICES ADJUSTED	As Needed
FREIGHT / SHIPPING PARIMETERS	Subject to Product
MINIMUM DELIVERY ORDER	None

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PAYMENT TERMS	Prepay - Net 30 Upon Approval
PAYMENT ACCEPTED (PURCHASE ORDER, CREDIT CARD, EFT)	Purchase Order or Credit Card
EXCEPTIONS TO BID TERMS (IF APPLICABLE)	JAWS, FUSION, ZoomText Magnifier/Reader <i>Home Annual & Student Annual Licenses</i> = Full MSRP & Credit Card Only
ADDITIONAL COMMENTS	na

April 18, 2023

Michael J. Stagemyer
PaTTAN AEDY and AIM Center
Pennsylvania Training and Technical Assistance Network (PaTTAN)
6340 Flank Drive
Harrisburg, PA 17112

Dear Mr. Stagemyer,

Vispero® is the Sole Manufacturer of Freedom Scientific™, Optelec and Enhanced Vision branded products for the state of Pennsylvania. Including, but not limited to the following:

- JAWS, ZoomText, FUSION, OpenBook software
- Ruby, Compact, Pebble, Amigo hand held electronic magnifier
- Onyx, Acrobat portable video magnifiers
- Topaz, ClearView / ClearView+, Merlin desktop video magnifiers
- Topaz OCR, ClearView OCR, DaVinci desktop video magnifiers with speech
- Pearl portable print access camera
- Focus braille displays

Respectfully,

Bill Kilroy

Bill Kilroy
Vispero® | Managing Director – US Sales