## ATTACHMENT A: 2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET

BIDDER NAME	Prentke Romich Company dba PRC-Saltillo
BIDDER ADDRESS	1022 Heyl Road Wooster, OH 44691
BIDDER CONTACT NAME	Sandy Kline
BIDDER CONTACT PHONE	330-262-1984
BIDDER CONTACT EMAIL ADDRESS	Sandy.kline@PRC-Saltillo.com
ORDER CONTACT (IF DIFFERENT THEN BIDDER CONTACT)	Order Management
ORDER CONTACT EMAIL (IF DIFFERENT THEN BIDDER CONTACT)	orderdept@PRC-Saltillo.com
ORDER CONTACT PHONE (IF DIFFERENT THAN BIDDER CONTACT)	800-262-1933
BIDDER WEBSITE ADDRESS	https://www.prc-saltillo.com/
NAME OF CATALOG	https://store.prc-saltillo.com/
PRIMARY CATALOG DISCOUNT PERCENTAGE	10%
ITEMS COVERED BY PRIMARY DISCOUNT	PRC-Saltillo Products only
SECONDARY' DISCOUNTS (IF APPLICABLE)	N/A
ITEMS COVERED BY SECONDARY DISCOUNT (IF APPLICABLE)	N/A
VALUE ADDED SERVICES OFFERED WITH PROPOSAL	N/A
HOW OFTEN ARE PRICES ADJUSTED	Annually
FREIGHT / SHIPPING PARIMETERS	Free Shipping with all new devices
MINIMUM DELIVERY ORDER	None

ATTACHMENT A:
2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET

PAYMENT TERMS	Net 30
PAYMENT ACCEPTED (PURCHASE ORDER, CREDIT CARD, EFT)	Purchase , Credit Card, EFT
EXCEPTIONS TO BID TERMS (IF APPLICABLE)	Non-Prc-Saltillo products will not be discounted
ADDITIONAL COMMENTS	



### **PRC-Saltillo Warranties**

### **High Five & One-Year Accessory Warranty**

Standard Warranty for Devices that have shipped on or after Jan 1, 2023

#### PRC-Saltillo High Five Device Warranty

Our commitment to customer service and quality is reflected in our best-in-the-industry standard warranty & support.

**Note:** The PRC-Saltillo High Five Device Warranty is applicable for devices that have shipped on or after Jan 1, 2023. Devices shipped prior to that date retain their original warranty at time of shipment.

#### The High Five Device Warranty Covers All of the Following for Five Years from the Date of Shipment:

- ✓ Device repairs for defects in materials and workmanship (including battery).
- ✓ Standard shipping costs within the US and Canada to and from PRC-Saltillo for covered repairs.
- ✓ Unlimited phone and email technical support within posted hours.
- ✓ Use of PRC-Saltillo loan equipment during repair upon request (subject to availability).
- ✓ Exchange of damaged or broken Standard Device Components.
- ✓ AAC Consultants who provide clinical support to you and your teams.

#### PLUS:

- ✓ For Accent and NovaChat Devices 3 Accidental Damage (as defined below) repairs during the warranty period.
- ✓ For Via Devices 2 Accidental Damage repairs during the warranty period.

#### Terms & Conditions:

- This warranty covers PRC-Saltillo devices and Standard Device Components. Standard Device Components include device handle, stand, charger, keyguard frame, screen protector, and wrap.
- PRC-Saltillo accessories that are not Standard Device Components are excluded from this warranty and are warranted separately through the One-Year Accessory Warranty. (PRC-Saltillo accessories that are covered separately include but are not limited to: eye trackers, head trackers, switches, keyguards, touchguides, cases, and mounts.)
- This Warranty only applies to devices purchased directly through PRC-Saltillo in the United States or Liberator Communications Canada. This Warranty does not apply to devices purchased through any other PRC-Saltillo distributor or subsidiary outside of North America. Please contact those entities for warranty information.
- 4. Warranty coverage for defects in materials and workmanship does not include damage resulting from theft, loss, or perils and Acts of Nature. (Acts of Nature include, but are not limited to: tornadoes, earthquakes, floods, fires, and hurricanes.)
- Third-party products purchased alongside your PRC-Saltillo device are excluded from this Warranty. These products
  are provided as a service to the customer and are subject to the manufacturer warranty. For third-party product
  support, please contact the equipment manufacturer.



- PRC-Saltillo reserves the right to use refurbished components at its discretion.
- The use of PRC-Saltillo loan equipment during repair shall be subject to our standard Equipment Loan Agreement.
   Under the terms of that agreement, Acts of Nature, accidental damage, loss, or theft are the customer's responsibility and are billed at repair or replacement value.
- Loaner equipment is subject to availability. PRC-Saltillo will make every effort to match loaned equipment to the
  client's original configuration to enable comparable access and communication. Service Loaners outside of the United
  States are generally not available due to export/import laws.
- 9. Equipment returned to PRC-Saltillo for repair must be shipped in appropriate packaging to prevent additional shipping damage. Appropriate packaging shall include a rigid non-flexible box with at least 1.5" of padding between the equipment and the inner container walls in all directions. Original equipment packaging should be retained for future use. PRC-Saltillo can provide packaging for a nominal fee. Equipment returned in non-appropriate packaging may void your warranty for that return.
- 10. Accidental Damage includes damages that fall outside of defects in materials or workmanship. Accidental Damage includes device failure due to a drop, liquid or foreign matter ingress or incidents other than Acts of Nature in which the device must be returned to PRC-Saltillo Service to restore client usability. Damage caused by high force or ingression will be considered an Accidental Damage repair even if the physical damage is internal only and not externally visible. In this case, pictures will be taken of the damage and shared with the client along with the Accidental Damage repair notification. Accidental Damage does not include a device failure or further damage caused by failure to ship the device in appropriate packaging as set forth in Section 9.
- The exchange of Standard Device Components is limited to those included with the equipment at the time of purchase and will be shipped to the client at no cost.
- Client replacement of Standard Device Components is not counted towards the number of total Accidental Damage repairs.
- If the extent of repair consists of only the replacement of Standard Device Components and the client requests that PRC-Saltillo complete the repair on PRC-Saltillo premises, a service repair charge will be applied.
- 14. Whether or not a claimed defect is covered by the warranty is subject to the discretion of PRC-Saltillo.
- 15. To make a warranty claim, contact PRC-Saltillo through our website at https://www.prc-saltillo.com/support-request or by telephone at 800-262-1990. Upon confirmation that the stated problem is covered in this warranty and the product is located in the United States or Canada, PRC-Saltillo shall send a shipping label or shall otherwise authorize prompt shipment to PRC-Saltillo's facility, at our expense.
- 16. PRC-Saltillo does not cover shipping costs for covered products that are currently located outside of the United States or Canada, the device owner shall bear the cost of shipment to PRC-Saltillo's facility.
- 17. The remedies stated in this Warranty are the sole remedies for any claims or damages arising out of or relating to the device. Our obligation under this warranty is limited to repairing, or at our option, replacing the device at no charge within a reasonable time after the receipt of notice as to such defect.
- 18. This Warranty shall be void if the product is repaired or otherwise tampered with in any manner by anyone other than our authorized service personnel. We are not responsible for indirect or consequential damages arising out of failure or malfunction of the device. And in no event shall we be responsible to the purchaser or user of a device for any amount greater than the purchase price of the device that is the subject of the claim. The High Five Device Warranty coverage shall transfer to any subsequent device owner during the remainder of the Warranty term. However, Warranty coverage shall not transfer to a subsequent device or accessory purchase.
- 19. If you do not accept any provision or limitation in this warranty, you should not purchase the device or product, as all sales are conditioned upon this warranty; or if already purchased, you must return the product within 30 days of receipt for refund. Your acceptance of the PRC-Saltillo device or accessory shall be deemed your acceptance of the terms of the warranty.
- 20. If a third-party claims that a PRC-Saltillo manufactured item infringes any US patent, trademark, copyright or trade secret, PRC-Saltillo will, upon prompt notification from the buyer, defend the buyer against such claim at PRC-Saltillo's expense and control and will pay all judgments against and damages charged to PRC-Saltillo that a court finally awards based on such claim. The buyer will allow PRC-Saltillo to modify or replace devices, components, or accessories so as to eliminate any claimed infringement. If PRC-Saltillo in its discretion determines that none of the foregoing alternatives is reasonably available, buyer agrees to return such item to PRC-Saltillo at PRC-Saltillo's request and expense, and PRC-Saltillo will credit Buyer at the then current value for the item as reasonably determined by PRC-Saltillo.



#### PRC-Saltillo One-Year Accessory Warranty

**Note:** The PRC-Saltillo One-Year Accessory Warranty is applicable for accessories that have shipped on or after Jan 1, 2023. Accessories shipped prior to that date retain their original warranty at time of shipment.

## The One-Year Accessory Warranty Covers All of the Following for One Year from the Date of Shipment:

- ✓ Accessory repairs for defects in materials and workmanship.
- ✓ Standard shipping costs to and from PRC-Saltillo for covered repairs within the US and Canada.
- ✓ Unlimited phone and email technical support within posted hours.
- ✓ Exchange of damaged or broken accessories.

#### **Terms & Conditions**

- This warranty covers PRC-Saltillo accessories including eye trackers, head trackers, switches, keyguards, touchguides, cases, and mounts.
- This Warranty only applies to accessories purchased directly through PRC-Saltillo in the United States or Liberator Communications Canada. This Warranty does not apply to accessories purchased through any other distributor or subsidiary outside of North America.
- Third-party products purchased alongside of your PRC-Saltillo device are excluded from this Warranty. These products
  are provided as a service to the customer and are subject to the manufacturer warranty. For third-party product
  support, please contact the equipment manufacturer.
- 4. This warranty includes a one-year warranty from date of shipment on defects in materials and workmanship.
- This warranty includes one accidental damage per accessory as described below, with the exception of standard keyguards and touchguides which are covered fully throughout the one-year warranty period.
- 6. We understand that keyguards and touchguides are an integral part of the AAC experience. To that end, standard keyguards and touchguides may be replaced or exchanged with standard keyguards and touchguides during this 1-year warranty term, either due to damage or to accommodate a different vocabulary system available within the device.
- The warranty specifically limits replacement of custom keyguards and touchguides which are individually fabricated to only one accidental damage replacement during this 1-year warranty term.
- Warranty coverage for defects in materials and workmanship exclude damage resulting from theft, loss, or Acts of Nature. (Acts of Nature include, but are not limited to: tornadoes, earthquakes, floods, fires, and hurricanes.)
- 9. Equipment returned to PRC-Saltillo for repair must be shipped in appropriate packaging to prevent additional shipping damage. Appropriate packaging shall include a rigid non-flexible box with at least 1.5" of padding between the equipment and the inner container walls in all directions. Equipment returned in non-appropriate packaging may void your warranty for that return.
- 10. Accidental Damages include damages that fall outside of defects in materials or workmanship. Accidental Damage includes breakage due to a drop, liquid or foreign matter ingress or incidents other than acts of nature in which the device must be returned to PRC-Saltillo Service to restore client usability. Damage caused by high force or ingression will be considered an accidental damage repair even if the physical damage is internal only and not externally visible. In this case, pictures will be taken of the damage and shared with the client along with the accidental damage repair notification.
- 11. Whether or not a claimed defect is covered by the warranty is subject to the discretion of PRC-Saltillo.
- 12. To make a warranty claim, contact PRC-Saltillo through our website at https://www.prc-saltillo.com/support-request or by telephone at 800-262-1990. Upon confirmation that the stated problem is covered in this warranty, PRC-Saltillo shall send a shipping label or shall otherwise authorize prompt shipment to PRC-Saltillo's facility, at our expense. For



- products located outside of the United States or Canada, the device owner shall bear the cost of shipment to PRC-Saltillo's facility.
- 13. The remedies stated in this Warranty are the sole remedies for any claims or damages arising out of or relating to the covered accessories. Our obligation under this warranty is limited to repairing, or at our option, or replacing the accessory at no charge within a reasonable time after the receipt of notice as to such defect.
- 14. This warranty shall be void if the product is repaired or otherwise tampered with in any manner by anyone other than our authorized service personnel. We are not responsible for indirect or consequential damages arising out of failure or malfunction of the device or its accessories. And in no event shall we be responsible to the purchaser or user of a device or accessory for any amount greater than the purchase price of the device or accessory that is the subject of the claim. Accessory Warranty coverage shall transfer to any subsequent Accessory owner during the remainder of the Warranty term. However, Warranty coverage shall not transfer to a subsequent accessory purchase.
- 15. If you do not accept any provision or limitation in this warranty, you should not purchase the device or product, as all sales are conditioned upon this warranty; or if already purchased, you must return the product within 30 days of receipt for refund. Your acceptance of the PRC-Saltillo device or accessory shall be deemed your acceptance of the terms of the warranty.
- 16. If a third-party claims that a PRC-Saltillo manufactured item infringes any US patent, trademark, copyright or trade secret, PRC-Saltillo will, upon prompt notification from the buyer, defend the buyer against such claim at PRC-Saltillo's expense and control and will pay all judgments against and damages charged to PRC-Saltillo that a court finally awards based on such claim. The buyer will allow PRC-Saltillo to modify or replace devices, components, or accessories so as to eliminate any claimed infringement. If PRC-Saltillo in its discretion determines that none of the foregoing alternatives is reasonably available, buyer agrees to return such item to PRC-Saltillo at PRC-Saltillo's request and expense, and PRC-Saltillo will credit Buyer at the then current value for the item as reasonably determined by PRC-Saltillo.



PRC-Saltillo Price List (January 1, 2023)

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PART #	PRODUCT DESCRIPTION	10% Discount Pricing	MSRP
F16993-40	Accent 800	\$6,565.50	\$7,295.00
F16506-40	Accent 1000	\$6,925.50	\$7,695.00
F17115-30	Accent 1400	\$7,195.50	\$7,995.00
F19014	NovaChat 5	\$4,585.50	\$5,095.00
F19015	NovaChat 8	\$4,945.50	\$5,495.00
F19016	NovaChat 10	\$5,305.50	\$5,895.00
F19142	ViaPro	\$5,485.50	\$6,095.00
F19557-10	ViaMini	\$5,505.25	\$5,795.00
19599	VersaWrap 12.1	\$71.25	\$75.00
19598	VersaWrap 10.1	\$71.25	\$75.00
19597	VersaSpeaker	\$141.55	\$149.00
17416-1	NuPoint Head tracking for Accent1400	\$1,345.50	\$1,495.00
17416-11	NuPoint Head tracking for Accent800/1000	\$1,345.50	\$1,495.00
18734	Look Eye Tracker for Accent	\$6,210.00	\$6,900.00
ESSENCE	Essence Language System	\$355.50	\$395.00
UNIDAD	UNIDAD Language System	\$355.50	\$395.00
WS-1	Wobble Switch	\$175.50	\$195.00
15168	Lib Switch	\$35.10	\$39.00
F18204	AeroSwitch	\$199.00	\$199.00
17480-2	Freedom Switch	\$135.00	\$150.00
18143BK-2	Accent 800 keyguard frame (Black)	\$45.00	\$50.00
18143BU-2	Accent 800 keyguard frame (Blue)	\$45.00	\$50.00
18143GN-2	Accent 800 keyguard frame (Green)	\$45.00	\$50.00
18143PK-2	Accent 800 keyguard frame (Pink)	\$45.00	\$50.00
18143PR-2	Accent 800 keyguard frame (Purple)	\$45.00	\$50.00
18143RD-2	Accent 800 keyguard frame (Red)	\$45.00	\$50.00
18143YW-2	Accent 800 keyguard frame (Yellow)	\$45.00	\$50.00
17348-4	Accent 800 Special Order/Custom Keyguard 4 location	\$202.50	\$225.00
47040.0	Accent 800 Special Order/Custom Keyguard 8	\$202.50	¢aar oo
17348-8	location Accent 800 Special Order/Custom Keyguard 15	\$202.3U	\$225.00
17348-15	location	\$202.50	\$225.00

1	7348-28	Accent 800 Special Order/Custom Keyguard 28 location	\$202.50	\$225.00
1	7348-36	Accent 800 Special Order/Custom Keyguard 36 location	\$202.50	\$225.00
1	7348-45	Accent 800 keyguard 45 location	\$90.00	\$100.00
1	7348-60	Accent 800 keyguard 60 location	\$90.00	\$100.00
1	7348-84	Accent 800 keyguard 84 location	\$90.00	\$100.00
17	7990BK-2	Accent 1000 keyguard frame (Black)	\$45.00	\$50.00
17	7990BU-2	Accent 1000 keyguard frame (Blue)	\$45.00	\$50.00
17	7990GN-2	Accent 1000 keyguard frame (Green)	\$45.00	\$50.00
1	7990PK-2	Accent 1000 keyguard frame (Pink)	\$45.00	\$50.00
1	7990PR-2	Accent 1000 keyguard frame (Purple)	\$45.00	\$50.00
17	7990RD-2	Accent 1000 keyguard frame (Red)	\$45.00	\$50.00
17	990YW-2	Accent 1000 keyguard frame (Yellow)	\$45.00	\$50.00
	17345-4	Accent 1000 Special Order/Custom keyguard 4 location	\$202.50	\$225.00
	17345-8	Accent 1000 Special Order/Custom keyguard 8 location	\$202.50	\$225.00
1	.7345-15	Accent 1000 Special Order/Custom keyguard 15 location	\$202.50	\$225.00
1	7345-28	Accent 1000 Special Order/Custom keyguard 28 location Accent 1000 Special Order/Custom keyguard 36	\$202.50	\$225.00
1	17345-36	location	\$202.50	\$225.00
1	7345-45	Accent 1000 keyguard 45 location	\$90.00	\$100.00
1	17345-60	Accent 1000 keyguard 60 location	\$90.00	\$100.00
1	17345-84	Accent 1000 keyguard 84 location	\$90.00	\$100.00
1	7345-144	Accent 1000 keyguard 144 location	\$202.50	\$225.00
1	18711-84	VI keyguard for 5000AC10 and higher	\$90.00	\$100.00
	17342-4	Accent 1400 Special Order/Custom keyguard 4 location	\$202.50	\$225.00
	17342-8	Accent 1400 Special Order/Custom keyguard 8 location	\$202.50	\$225.00
<u> </u>	17342-15	Accent 1400 Special Order/Custom keyguard 15 location	\$202.50	\$225.00
<u>:</u>	17342-28	Accent 1400 Special Order/Custom keyguard 28 location	\$202.50	\$225.00
:	17342-36	Accent 1400 Special Order/Custom keyguard 36 location	\$202.50	\$225.00
1	7342-84XT	Accent 1400 Special Order/Custom keyguard 84 location XT Accent 1400 Special Order/Custom keyguard 144	\$202.50	\$225.00
17	342-144XT	location XT	\$202.50	\$225.00

17342-45	Accent 1400 keyguard 45 location	\$90.00	\$100.00
17342-60	Accent 1400 keyguard 60 location	\$90.00	\$100.00
17342-84	Accent 1400 keyguard 84 location	\$90.00	\$100.00
17342-144	Accent 1400 keyguard 144 location	\$90.00	\$100.00
19118BK-2	Accent 1400 keyguard frame (Black)	\$45.00	\$50.00
19118RD-2	Accent 1400 keyguard frame (Red)	\$45.00	\$50.00
19118BU-2	Accent 1400 keyguard frame (Blue)	\$45.00	\$50.00
19118YW-2	Accent 1400 keyguard frame (Yellow)	\$45.00	\$50.00
19118GN-2	Accent 1400 keyguard frame (Green)	\$45.00	\$50.00
19118PK-2	Accent 1400 keyguard frame (Pink)	\$45.00	\$50.00
19118PR-2	Accent 1400 keyguard frame (Purple)	\$45.00	\$50.00
17347-4	Accent 800 Touchguide 4 location	\$67.50	\$75.00
17347-8	Accent 800 Touchguide 8 location	\$67.50	\$75.00
17347-15	Accent 800 Touchguide 15 location	\$67.50	\$75.00
17347-28	Accent 800 Touchguide 28 location	\$67.50	\$75.00
17347-36	Accent 800 Touchguide 36 location	\$67.50	\$75.00
17347-45	Accent 800 Touchguide 45 location	\$67.50	\$75.00
17347-60	Accent 800 Touchguide 60 location	\$67.50	\$75.00
17347-84	Accent 800 Touchguide 84 location	\$67.50	\$75.00
17344-4	Accent 1000 Touchguide 4 location	\$67.50	\$75.00
17344-8	Accent 1000 Touchguide 8 location	\$67.50	\$75.00
17344-15	Accent 1000 Touchguide 15 location	\$67.50	\$75.00
17344-28	Accent 1000 Touchguide 28 location	\$67.50	\$75.00
17344-36	Accent 1000 Touchguide 45 location	\$67.50	\$75.00
17344-45	Accent 1000 Touchguide 60 location	\$67.50	\$75.00
17344-60	Accent 1000 Touchguide 60 location	\$67.50	\$75.00
17344-84	Accent 1000 Touchguide 84 location	\$67.50	\$75.00
17341-4	Accent 1400 Touchguide 4 location	\$67.50	\$75.00
17341-8	Accent 1400 Touchguide 8 location	\$67.50	\$75.00
17341-15	Accent 1400 Touchguide 15 location	\$67.50	\$75.00
17341-28	Accent 1400 Touchguide 28 location	\$67.50	\$75.00
17341-36	Accent 1400 Touchguide 36 location	\$67.50	\$75.00
17341-45	Accent 1400 Touchguide 45 location	\$67.50	\$75.00
17341-60	Accent 1400 Touchguide 60 location	\$67.50	\$75.00
17341-84	Accent 1400 Touchguide 84 location	\$67.50	\$75.00
17341-144	Accent 1400 Touchguide 144 location	\$67.50	\$75.00
17349	Accent 800 Screen Protector	\$36.00	\$40.00

18127	Accent 1000 Screen Protector	\$36.00	\$40.00
17343	Accent 1400 Screen Protector	\$36.00	\$40.00
17965-1	Accent 800, 1000 or 1400 Battery Charger	\$81.00	\$90.00
16701-2	PRC-Saltillo Carrying Case (Small)	\$40.50	\$45.00
19159-1	PRC-Saltillo Carrying Case (Large)	\$76.50	\$85.00
18139-30-BLK	Accent 800 Xtreme Case (BLACK)	\$72.00	\$80.00
18139-30-BLU	Accent 800 Xtreme Case (BLUE)	\$72.00	\$80.00
18139-30-PUR	Accent 800 Xtreme Case (PURPLE)	\$72.00	\$80.00
18139-30-RED	Accent 800 Xtreme Case (RED)	\$72.00	\$80.00
18112-30-BLK	Accent 1000 Xtreme Case (BLACK)	\$76.50	\$85.00
18112-30-BLU	Accent 1000 Xtreme Case (BLUE)	\$76.50	\$85.00
18112-30-PUR	Accent 1000 Xtreme Case (PURPLE)	\$76.50	\$85.00
18112-30-RED	Accent 1000 Xtreme Case (RED)	\$76.50	\$85.00
16693-2	Standard Carry Strap for 800, 1000	\$31.50	\$35.00
16321-2	Deluxe Strap for Accents	\$45.00	\$50.00
18546	NovaChat Shoulder Strap with rings	\$22.50	\$25.00
18546-4	ViaPro Shoulder Strap with rings	\$22.50	\$25.00
17926	Accent 800, 1000 Strap Handle	\$22.50	\$25.00
10322	Saltillo Backpack	\$76.50	\$85.00
ВТА	Bluetooth Adapter for PC and MAC - Accent	\$225.00	\$250.00
18263	Flash Drive	\$13.50	\$15.00
18995	USB Cable	\$31.50	\$35.00
16386	Stylus	\$9.00	\$10.00
16735	QRM Mount Plate for Accent 800/1000	\$53.10	\$59.00
10100-1	Mounting Plate for NovaChat 8,10 & 12	\$53.10	\$59.00
19254-15-A	NovaChat 8 keyguard 15 location	\$90.00	\$100.00
19254-20-A	NovaChat 8 keyguard 20 location	\$90.00	\$100.00
19254-25-A	NovaChat 8 keyguard 25 location	\$90.00	\$100.00
19254-42-A	NovaChat 8 keyguard 42 location	\$90.00	\$100.00
19254-48-A	NovaChat 8 keyguard 48 location	\$90.00	\$100.00
19254-60-A	NovaChat 8 keyguard 60 location	\$90.00	\$100.00
18182-15-A	NovChat 10 keyguard 15 location	\$90.00	\$100.00
18182-25-A	NovChat 10 keyguard 25 location	\$90.00	\$100.00
18182-42-A	NovChat 10 keyguard 42 location	\$90.00	\$100.00
18182-48-A	NovChat 10 keyguard 48 location	\$90.00	\$100.00
18182-60-A	NovChat 10 keyguard 60 location	\$90.00	\$100.00
18182-80-A	NovChat 10 keyguard 80 location	\$90.00	\$100.00

18182-108-A	NovChat 10 keyguard 108 location	\$90.00	\$100.00
19232-15-A	ViaPro keyguard 15 location	\$90.00	\$100.00
19232-25-A	ViaPro keyguard 25 location	\$90.00	\$100.00
19232-42-A	ViaPro keyguard 42 location	\$90.00	\$100.00
19232-60-A	ViaPro keyguard 60 location	\$90.00	\$100.00
19232-80-A	ViaPro keyguard 80 location	\$90.00	\$100.00
19232-84-A	ViaPro keyguard WFL 84 location	\$90.00	\$100.00
19233-84-A	ViaPro touchguide 84 location	\$67.50	\$75.00
19233-C	ViaPro Custom touchguide	\$202.50	\$225.00
18182-3	NovaChat 10 keyguard kit/set of 3 (15, 42 &60) NovaChat 8 keyguard kit/set of 6 (15, 20, 25, 42,	\$202.50	\$225.00
19254	48, 60)	\$292.50	\$325.00
18182	NovaChat 10 keyguard kit/set of 7 (varies with device)	\$292.50	\$325.00
18227-1	NovaChat 5 Screen Overlay (set of 3)	\$18.00	\$20.00
19253-1	NovaChat 8 Screen Overlay (set of 3)	\$18.00	\$20.00
18194-1	NovaChat 10 Screen Overlay (set of 3)	\$18.00	\$20.00
19234-1	ViaPro Screen Overlay (set of 3)	\$18.00	\$20.00
18990-0	NovaChat 5 Additional Battery Charger	\$62.10	\$69.00
17882-4-0	NovaChat 8 Additional Battery Charger	\$62.10	\$69.00
18931-0	ViaPro/NovaChat 10 Additional Battery Charger	\$62.10	\$69.00
18931-1	ViaPro/NovaChat 10 Additional Battery Charger	\$62.10	\$69.00
18268-2	NovaChat 8, 10 Waist Belt	\$22.50	\$25.00
18268-4	ViaPro Waist Belt	\$22.50	\$25.00
18992-A	NovaChat 5 Hand Strap	\$31.50	\$35.00
14766	Quick Release Mount	\$315.00	\$350.00
13689-1	PCS	\$395.00	\$395.00
17755	BJOY Ring	\$515.00	\$515.00
17756	BJOY Ring Wireless	\$850.00	\$850.00
14967	Jelly Bean Switch	\$75.00	\$75.00
SPE	Spec Switch	\$75.00	\$75.00
15133	Floorstand	\$1,170.00	\$1,170.00
15012	TS-XL Table Stand Mount	\$570.00	\$570.00
F17987	Rehadapt Mount 2 (RM-2)	\$855.00	\$855.00
F17989	Rehdapt Mount S (RM-S)	\$1,079.00	\$1,079.00
F17988-1	Rehdapt Mount 3HD (RM-HD)	\$1,200.00	\$1,200.00
F17988	Rehadapt Mount 3 (RM-3)	\$1,034.00	\$1,034.00
18084	Rehdapt Pentalock Mount	\$1,335.00	\$1,335.00
18034	Rehadapt Quickpack Mount	\$1,485.00	\$1,485.00
18033	Rehadapt Variolock Mount	\$1,345.00	\$1,345.00
18100	Rehadapt VarioFloat Mount	\$1,895.00	\$1,895.00
20200			,

SMT	Switch Mounting Kit (table)	\$157.50	\$175.00
SMW-1	Switch Mounting Kit (wheelchair)	\$220.50	\$245.00
17070-1	<b>Universal Mounting Plate Kit</b>	\$45.00	\$45.00
F13904	Universal Switch Mounting System	\$350.00	\$350.00

\*Discount <u>ONLY</u> applies to PRC-Saltillo products, non-PRC-Saltillo products included in this price list will not be discounted.

<sup>\*</sup>All Speech Generating Devices come with our High Five Warranty: https://store.prc-saltillo.com/warranty-coverage-options

## Accent

## Accent 800

## Tough. Powerful. Long-lasting.

Designed for increased durability and more dynamic performance, the Accent 800 now boasts 64% thicker customized Gorilla Glass®, more memory, and a larger battery – making it the strongest, most powerful, and longest-lasting 800 generation yet.

Splash- and dust-resistant design exceeds industry requirements for protection against solids and liquids

Specs, with handle: 9" L x 5.9" W x 1.5" D; Weighs 2.5 lbs.



Frame provides additional protection, personalization, and accommodates keyguards and touchguides

> 1920 x 1200 resolution display for clear, sharp images



Customized Gorilla Glass is 64% thicker than previous Accent 800 generations, making it stronger than ever



Contrast printed port labels make it easier to see ports and eliminate confusion



Stronger, more durable handle provides a thicker grip with a soft rubber coating for comfortable carrying



Speaker provides rich, clear sound for audible communication in a variety of environments



Fully adjustable, durably molded stand allows for a wide range of angles that stay in place

#### Additional Features:

- Comes pre-loaded with choice of vocabulary from the Minspeak® Family (Unity\*, LAMP Words for Life\*, CoreScanner, UNIDAD\*), Essence\*, or WordPower\*
- Accommodates wired and wireless switches, keyguards & touchguides, and the NuPoint® Head Tracking system for a variety of access options
- Approximately 9-10 hours of battery life under typical usage
- · Larger, longer-lasting battery allows for more charge cycles
- USB-C port supports the latest accessories and can be used for HDMI output
- Automatic brightness control adjusts to different lighting environments when feature is enabled in Empower®
- Faster CPU and increased memory allow for more powerful and responsive hardware for features like symbol search and vocabulary loading time

#### Frame Colors:

Seven frame colors available



#### Accent 800

Standard Configuration \$7,295\*

PCS® Symbol Set Option: +\$375 SymbolStix Symbol Set Option: +\$125.00

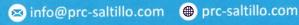
Industry-leading, multi-year warranty

\*Effective Jan. 1, 2023



















## 2 Accent

## Accent 1000

### Durable. Dependable. Dynamic.

With added toughness and multiple access options, the Accent 1000 is reliable and responsive whether at home or on the go.

Splash- and dust-resistant design exceeds industry requirements for protection against solids and liquids

> Specs: 10.3" L x 7" W x 1.3" D; Weighs 3.3 lbs.



Frame provides additional protection, personalization, and accommodates keyguards and touchguides

1920 x 1200 resolution display for clear, sharp images



Customized Gorilla Glass is 64% thicker than previous Accent 1000 generations, making it stronger than ever



Contrast printed port labels make it easier to see ports and eliminate confusion



Stronger, more durable handle provides a thicker grip with a soft rubber coating for comfortable carrying



Available with the Look® Eve Tracking System for state-of-the-art access in a compact package



Fully adjustable, durably molded stand allows for a wide range of angles that stay in place

#### **Additional Features**

- Comes pre-loaded with choice of vocabulary from the Minspeak® Family (Unity®, LAMP Words for Life®, CoreScanner, UNIDAD®), Essence®, or WordPower®
- Accommodates wired & wireless switches, keyguards & touchguides, the NuPoint® Head Tracking System, and Look Eye Tracking System for a variety of access options
- Approximately 9-10 hours of battery life under typical usage
- Larger, longer-lasting battery allows for more charge cycles
- USB-C port supports the latest accessories and can be used for HDMI output
- Automatic brightness control adjusts to different lighting environments when feature is enabled in Empower®
- Faster CPU and increased memory allow for more powerful and responsive hardware for features like symbol search and vocabulary loading time

#### Frame Colors

Seven frame colors available: yellow, red, pink, green, purple, blue, black



#### Accent 1000

#### **Standard Configuration**

\$7,695

Look Eye Tracking +\$6,900 NuPoint Head Tracking +\$1,495

Industry-leading High Five Warranty for five years of coverage!

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Discover Accent 1000

















## Accent<sup>®</sup>

## Accent 1400

### The most advanced AAC solution

The Accent® 1400 features a high resolution display on a 14" screen for individuals with complex access needs or those who want larger icons.

#### Splash-resistant

Built with a moisture seal and port covers to repel moisture

> Specs, with handle: 14.3" L x 9" W x 1.8" D; Weighs 5.95 lbs.

#### Quiet

Completely fanless so the only thing that can be heard is your voice



14-inch IPS high definition strengthened glass

touchscreen with impact and scratch-resistant, chemically-

#### Modular

Can be fully integrated with our newest Look® eye tracker for a sleek, all-in-one unit

> 3840 x 2160 4k UHD for clear, sharp images

#### Long-lasting

Industry-leading battery life for all-day use



Accent 1400 and Look are a powerful combination with more accuracy and faster gaze recovery.

#### Additional Features

- Comes pre-loaded with choice of vocabulary from the Minspeak® Family (Unity®, LAMP Words for Life®, CoreScanner, UNIDAD®), Essence®, or WordPower®
- Two 2.0 USB ports, one 3.0 USB port; two Switch-Scanning ports; Bluetooth® Phone Interface, Bluetooth AeroSwitch; one micro-HDMI port
- USB connectivity allows use of mouse, joystick or mouse emulation access products
- \* Approximately 13-15 hours of battery life (10-12 hours with Look module) under typical usage
- A large, high-resolution display that can be seen in all conditions
- Accommodates NuPoint® Head Tracking System as an effective solution for users with limited or no use of their hands

#### Frame Colors

Seven frame colors available: yellow, red, pink, green, purple, blue, black



#### Accent 1400

**Standard Configuration** 

Look Eye Tracking +\$6,900 NuPoint Head Tracking +\$1,495

Industry-leading High Five Warranty for five years of coverage!

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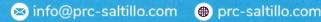


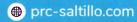
Discover Accent 1400



\$7,995















## NovaChat\*

## NovaChat 5

Designed with an active AAC communicator in mind, the next generation of the NovaChat 5 is durable, lightweight, and portable for communication on-the-go!

Splash and dust-resistant design meets, and exceeds, industry requirements for protection against solids and liquids

New screen technology provides extra protection against drops and falls



Convenient single USB-C port with protective cover charges both device and amp

Specs: 6.8" L x 3.7" W x .95" D; Weighs .7 lbs.

Sleek, integrated amp can be heard in a variety of environments



Integrated kickstand allows device to sit upright for easy use

Front and rear facing cameras allow for a variety of uses



Optional hand support available for secure carrying and use

#### Additional Features

- Pre-loaded with the most comprehensive WordPower® Suite and a wide variety of additional vocabularies for different communication abilities and needs
- The lightest dedicated AAC device in the industry
- Accommodates wireless switches with Bluetooth connection
- · Approximately 11 hours of battery life under continuous usage

#### Color



BLACK

#### NovaChat 5

**Standard Configuration** 

\$5,095

Acapela Speech Option: +\$195

English/Spanish Acapela Speech Option: +\$300

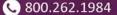
English/Spanish Ivona Speech Option: +\$200

PCS® Symbol Set Option: +\$375

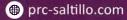
Industry-leading High Five Warranty for five years of coverage!

> **Discover** NovaChat 5

















## NovaChat\*

### NovaChat 8 Active

For an energetic, on-the-go communicator, this device is lightweight and portable with the added protection of a durable wrap to help withstand drops and falls.

## NovaChat 8 Classic

With its familiar sleek, lightweight and portable design, this device is perfect for the easy-going, careful communicator.

Redesigned handle provides improved durability and portability for comfortable carrying

Thick, protective EVA foam wrap provides shock absorption and added durability to protect against tumbles



Specs, with handle: 9.6" L x 7.3" W x 2.0" D; Weighs 2.05 lbs.

New splash and dust-resistant design meets, and exceeds, industry requirements for protection against solids and liquids

Next generation tablet is designed to withstand real-world challenges



High quality classic wrap adds a layer of protection to the device with a sleek, modern look

Specs, with handle: 9.2" L x 7.1" W x 1.8" D; Weighs 2.05 lbs.



High quality amp provides clear communication in a variety of environments



Fully adjustable stand allows for a wide range of angles that stay in place



USB-C ports for both tablet and amp make charging convenient



Redesigned wraps make swapping colors a snap

#### Additional Features

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- Pre-loaded with the most comprehensive WordPower® Suite and a wide variety of additional vocabularies for different communication abilities and needs
- · Front and rear-facing cameras allow for unique personalization of vocabularies
- · Accommodates wired and wireless switches as well as direct touch (Keyguards & TouchGuides)
- · Approximately 7 hours of battery life under continuous usage

#### **Active Wrap Colors**



BLUE



Classic Wrap Colors

GREEN

\*Actual wrap colors may vary slightly from swatches



PURPLE



#### Acapela Speech Option: +\$195

NovaChat 8

\$5,495

**Standard Configuration** 

English/Spanish Acapela Speech Option: +\$300 English/Spanish Ivona Speech Option: +\$200

PCS® Symbol Set Option: +\$375

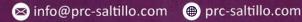
Industry-leading High Five Warranty for five years of coverage!

> Discover NovaChat 8

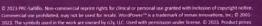




















## NovaChat\*

## NovaChat 10

Designed for active, on-the-go communicators, the NovaChat 10's generously sized screen is perfect for users with vision challenges and access needs.

> Wraps now available in black for timeless style

Splash- and dust-resistant design exceeds industry requirements for protection against solids and liquids Full HD 2560x1600 resolution screen for clearer, sharper images

### Active

Durable, shock-absorbing EVA foam wrap



Specs, with handle: 11.5" L x 9" W x 1.9" D; Weighs 2.7 lbs.

## Classic

Sleek, protective rubber wrap



Specs, with handle: 11.2" L x 8.8" W x 1.8" D; Weighs 2.75 lbs.



A simple double tap wakes the screen, making independent use easier for individuals who require different access to hardware buttons



Small vibration via the haptic feedback function helps provide tactile input when making a selection



Single USB-C port for convenient charging of device and amp



Amp boosts speaker quality for clear communication in a variety of environments



Fully adjustable stand allows for a wide range of angles that stay in place

#### **Additional Features**

- Pre-loaded with the most comprehensive WordPower® Suite and a wide variety of additional vocabularies for different communication abilities and needs
- Tempered glass screen protector offers added durability and performance
- · Accommodates wired and wireless switches as well as direct touch (Keyguards & TouchGuides)
- · Approximately 10 hours of battery life under continuous usage

#### **Active Wrap Colors**



#### Classic Wrap Colors



<sup>\*</sup>Actual wrap colors may vary slightly from swatches

#### NovaChat 10

Standard Configuration \$5,895

Acapela Speech Option: +\$195 English/Spanish Acapela Speech Option: +\$300 English/Spanish Ivona Speech Option: +\$200 PCS® Symbol Set Option: +\$375

Industry-leading High Five Warranty for five years of coverage!

> Discover NovaChat 10

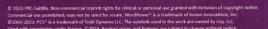




















# **2** Via

## Via Pro Flexibility in an easy-to-use device

Built on the processing power of iOS, the Via Pro offers the familiarity iOS lovers prefer. It's easy-to-use and intuitive, right out of the box.

#### Durable

Either wrap (Active or Classic), and the sturdy handle and stand, ensure lasting durability. The splash-resistant design meets or exceeds all federal standards for DME device protection.



Accessible

The Via Pro offers a comprehensive variety of access options including direct touch and wired and wireless switch compatibility. Plus, head tracking is available within TouchChat® and Dialogue®

Classic Specs, with handle: 11" L x 9" W x 1.75" D; Weighs 2.65 lbs.

Active Specs, with handle: 11.25" L x 9.13" W x 2.06" D; Weighs 2.65 lbs.



Single USB-C port for convenient backup and charging of device and speaker



Fully adjustable stand allows for a wide range of angles that stay in place



Amp boosts speaker quality for clear communication in a variety of environments

#### Additional Features

- · Pre-loaded with choice of industry-leading, research-based AAC app (LAMP Words for Life®, TouchChat, or Dialogue) to provide a just-right fit for any AAC communicator
- · Accommodates wired and wireless switches, direct touch (Keyguards & TouchGuides), and head tracking (TouchChat & Dialogue) for a variety of access options
- Acapela voices included in all app options for a wide variety of self-expression options
- 2388 x 1668 resolution display for clear, sharp images
- 6-10 hours of battery life depending on usage
- · Carry case and strap
- \* Comes with the same unmatched, professional support from PRC-Saltillo that you've come to depend on

Active and Classic Wrap Colors Five wrap colors available: pink, purple, green, blue, black



Via Pro

#### **Standard Configuration** \$6,095

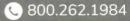
PCS® Symbol Set Option (TouchChat only): +\$49.99

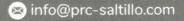
Industry-leading High Five Warranty for five years of coverage!

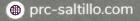
> Discover Via Pro

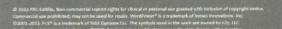




















## Via Mini

### Durable. Portable. Familiar.

Built on the familiar processing power of iOS, the Via Mini's enhanced durability, portable size, and choice of research-based apps make communication convenient for a variety of individuals in need of AAC.



Tempered glass screen protector offers added durability for worry-free protection

Single USB-C port for convenient backup and charging of device and speaker

Amp boosts speaker quality for clear communication in a variety of environments Durable, fully adjustable stand allows for a wide range of angles that stay in place

#### Additional Features:

- · Pre-loaded with choice of industry-leading, research-based AAC app (LAMP Words for Life®, TouchChat®, or Dialogue®) to provide a just-right fit for any AAC communicator
- \* Accommodates wired and wireless switches, direct touch (Keyguards & TouchGuides), and head tracking (TouchChat and Dialogue) for a variety of access options
- \* Acapela voices included in LAMP WFL & TouchChat for a wide variety of self-expression options (available in Dialogue late December 2022)
- 10-12 hours of battery life depending on usage

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#### Active Wrap Colors:





\*Actual wrap colors may vary slightly from swatches

#### Via Mini

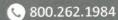
\$5,795 **Standard Configuration** 

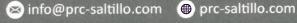
PCS® Symbol Set Option (TouchChat only): +\$49.99 Industry-leading, multi-year warranty

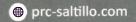
> Discover Via Mini

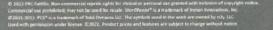
















## Access Your World

For home, school, work, and play, explore new Versa<sup>TM</sup> accessories for the everyday, on-the-go iPad® user. Versa adds protection, amplification, and accessibilty to your iOS experience (iPad sold separately).

# VersaWrap

Add protection to your active iPad with a lightweight, impactresistant wrap that stands up to anything your day throws at you.

- Carry with the comfort-grip handle or add the VersaStrap to the attachment points
- Find the best screen view with the multi-angle stand
- Add an Apple® AirTag™ (sold separately) to the built-in pocket to track your iPad
- Attach the VersaSpeaker to the back of your wrap to be heard clearly wherever you go

VersaWrap (black, pink, lavender, gray, or blue)	\$75
VersaStrap (black)	\$15









VersaWrap 10 (9.1" L  $\times$  10.4" W  $\times$  1.6" D; Weight .6 lbs) is compatible with iPad 7th, 8th 9th 10th Gen. iPad Air\* 4th 5th Gen and iPad Pro\* 11 1st, 2rid 3rd 4th Gen.

VersaWrap 12 (10.6" L x 11.7" W x 1.7" D; Weight .7 lbs) is compatible with iPad Pro 12.9 3rd. 4th, 5th, 6th Gen.

# VersaSpeaker

Amplify your sound with this portable Bluetooth® speaker – the perfect accessory for use with an AAC app or to turn up the volume on the music that moves you.

- Snap into the back of your VersaWrap or simply attach the strap and carry it with you for on-the-go volume
- Water-resistant design won't let a little water get in the way

VersaSpeaker (white) \$149





2.2" Lx 6,2" W x .75" D: Weight .3 lbs



versa@prc-saltillo.com • prc-saltillo.com/versa

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