

**ATTACHMENT A:
2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET**

BIDDER NAME	Schanzenbach Consulting & Associates, LLC
BIDDER ADDRESS	55 Sedgwick Drive East Berlin, PA 17316
BIDDER CONTACT NAME	Debra Price
BIDDER CONTACT PHONE	717-542-3285
BIDDER CONTACT EMAIL ADDRESS	info@lowvisionpartners.com
ORDER CONTACT (IF DIFFERENT THEN BIDDER CONTACT)	
ORDER CONTACT EMAIL (IF DIFFERENT THEN BIDDER CONTACT)	
ORDER CONTACT PHONE (IF DIFFERENT THAN BIDDER CONTACT)	
BIDDER WEBSITE ADDRESS	lowvisionpartners.com
NAME OF CATALOG	Orcam Reading Devices
PRIMARY CATALOG DISCOUNT PERCENTAGE	8%
ITEMS COVERED BY PRIMARY DISCOUNT	All Orcam Products and Orcam Accessories
SECONDARY' DISCOUNTS (IF APPLICABLE)	
ITEMS COVERED BY SECONDARY DISCOUNT (IF APPLICABLE)	
VALUE ADDED SERVICES OFFERED WITH PROPOSAL	Staff training, technical Support, and equipment setup services
HOW OFTEN ARE PRICES ADJUSTED	Yearly
FREIGHT / SHIPPING PARIMETERS	UPS Ground with Insurance
MINIMUM DELIVERY ORDER	\$30

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PAYMENT TERMS	Net 30
PAYMENT ACCEPTED (PURCHASE ORDER, CREDIT CARD, EFT)	Purchase Order or Credit Card
EXCEPTIONS TO BID TERMS (IF APPLICABLE)	
ADDITIONAL COMMENTS	All Products will be tested, updated and charged before shipping. Items over \$100 will be shipped with insurance and require signature of receipt.



2023-2025 ORCAM CATALOG

PRODUCT	DESCRIPTION	LIST PRICE	IU DISCOUNT	IU PRICE
ORCAM MYEYE PRO 2 Item #: MYP001	All features enabled including: Reading, Smart Reading, Facial Recognition, Money Reading, Product Identification, Color Identification, USB Charger, magnets for glasses and spare nonprescription glasses	\$4250	8%	\$3910
VIP ORCAM MYEYE PRO BUNDLE Item #: MYPVIP	Includes all features and items in Pro package plus table stand, battery charger, and carry pouch	\$4500	8%	\$4140
ORCAM MYEYE SMART 2 Item #: MYS001	Includes Reading, Smart Reading, USB Charger, magnets for glasses and spare non-prescription glasses	\$3500	8%	\$3220
ORCAM READ SMART Item #: RS001	Handheld reader includes Reading, Smart Reading, wired earbuds and USB Charger	\$1990	8%	\$1830.80
VIP ORCAM READ BUNDLE Item #: RSB001	Includes all features and items with the Read Smart plus reading stand, battery charger, and carry pouch	\$2250	8%	\$2070



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ORCAM READ STAND Item #: RS002	Reading Stand for Orcam Read Smart	\$200	8%	\$184
MYEYE READING STAND Item #: MES002	Reading Stand for Orcam Read Smart	\$200	8%	\$184
ORCAM BLUETOOTH EARBUDS Item #: BEB001	Bluetooth Earbuds for MyEye Pro, Smart, and Read devices	\$45	8%	\$41.40



SCHANZENBACH
 CONSULTING & ASSOCIATES
 PH: 717-542-3285
 Email: dsconsult1@gmail.com

ORCAM ORDER FORM

Submitted by _____

Date _____

Address _____

City/State/Zip _____

Email/Phone _____

PRODUCT INFORMATION

QTY	PRODUCT	PRICE	TRAINING	SHIPPING	TOTAL

PAYMENT INFORMATION

CREDIT CARD NUMBER	CVC	NAME ON CARD	EXPIRATION DATE
PO Number			

CUSTOMER INFORMATION

CUSTOMER NAME	SHIP TO ADDRESS	PHONE NUMBER	EMAIL



Product Overview

OrCam MyEye PRO: contains all features, including text reading, recognizing faces, identifying products, money notes, barcodes, colors, telling time, and the brand new Smart Reading and Orientation features

OrCam MyEye Smart: contains the text reading feature, as well as the brand new Smart Reading feature.

OrCam Read Smart: contains the text reading feature, as well as the brand new Smart Reading feature.