

**ATTACHMENT A:
2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET**

BIDDER NAME	Oticon Inc
BIDDER ADDRESS	580 Howard Avenue, Somerset, NJ 08873
BIDDER CONTACT NAME	Cathleen Van Evra
BIDDER CONTACT PHONE	888-684-7331
BIDDER CONTACT EMAIL ADDRESS	pediatrics@oticonusa.com
ORDER CONTACT (IF DIFFERENT THEN BIDDER CONTACT)	Allison Soll
ORDER CONTACT EMAIL (IF DIFFERENT THEN BIDDER CONTACT)	pediatrics@oticonusa.com
ORDER CONTACT PHONE (IF DIFFERENT THAN BIDDER CONTACT)	888-684-7331
BIDDER WEBSITE ADDRESS	www.oticon.com
NAME OF CATALOG	Oticon Educational Pricing Catalog 02-23-2023
PRIMARY CATALOG DISCOUNT PERCENTAGE	20%
ITEMS COVERED BY PRIMARY DISCOUNT	Oticon hearing aids and accessories for Special Education hearing impaired programs
SECONDARY' DISCOUNTS (IF APPLICABLE)	0-20%
ITEMS COVERED BY SECONDARY DISCOUNT (IF APPLICABLE)	Accessories and additional Oticon items for Special Education hearing impaired programs
VALUE ADDED SERVICES OFFERED WITH PROPOSAL	Oticon is manufacturer of products, not a service provider.
HOW OFTEN ARE PRICES ADJUSTED	Annually
FREIGHT / SHIPPING PARIMETERS	One price per package - \$19.95
MINIMUM DELIVERY ORDER	None

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PAYMENT TERMS	Net 30 days
PAYMENT ACCEPTED (PURCHASE ORDER, CREDIT CARD, EFT)	Purchase order, credit card, eft
EXCEPTIONS TO BID TERMS (IF APPLICABLE)	None
ADDITIONAL COMMENTS	

Oticon Pricing
February 23, 2023

<u>Hearing Instruments</u>	<u>Single Unit</u>	<u>Educational Pricing</u>
Real 1 miniRITE-R, miniBTE-R	\$3,050.00	\$2,440.00
Real 1 miniRITE-T, miniBTE-T	\$2,880.00	\$2,304.00
Real 2 miniRITE-R, miniBTE-R	\$2,100.00	\$1,680.00
Real 2 miniRITE-T, miniBTE-T	\$1,935.00	\$1,548.00
Real 3 miniRITE-R, miniBTE-R	\$1,495.00	\$1,196.00
Real 3 miniRITE-T, miniBTE-T	\$1,355.00	\$1,084.00
More 1 miniRITE-R, miniBTE-R	\$3,050.00	\$2,440.00
More 1 miniRITE-T, miniBTE-T	\$2,880.00	\$2,304.00
More 2 miniRITE-R, miniBTE-R	\$2,100.00	\$1,680.00
More 2 miniRITE-T, miniBTE-T	\$1,935.00	\$1,548.00
More 3 miniRITE-R, miniBTE-R	\$1,495.00	\$1,196.00
More 3 miniRITE-T, miniBTE-T	\$1,355.00	\$1,084.00
Zircon 1 miniRITE-R, miniBTE-R	\$1,035.00	\$828.00
Zircon 1 miniRITE-T, miniBTE-T	\$965.00	\$772.00
Zircon 2 miniRITE-R, miniBTE-R	\$685.00	\$548.00
Zircon 2 miniRITE-T, miniBTE-T	\$630.00	\$504.00
Own 1 IIC, CIC, ITC HS, FS	\$3,050.00	\$2,440.00
Own 2 IIC, CIC, ITC HS, FS	\$2,100.00	\$1,680.00
Own 3 IIC, CIC, ITC HS, FS	\$1,495.00	\$1,196.00
Own 4 IIC, CIC, ITC HS, FS	\$1,035.00	\$828.00
Own 5 IIC, CIC, ITC HS, FS	\$685.00	\$548.00
Oticon CROS PX miniRITE-R	\$960.00	\$768.00
Oticon CROS miniRITE-T	\$870.00	\$696.00
Opn S 1 miniRITE-R	\$2,990.00	\$2,392.00
Opn S 1 miniRITE, miniRITE-T, BTE PP	\$2,940.00	\$2,352.00
Opn S 2 miniRITE-R	\$2,035.00	\$1,628.00
Opn S 2 miniRITE, miniRITE-T, BTE PP	\$1,975.00	\$1,580.00
Opn S 3 miniRITE-R	\$1,425.00	\$1,140.00
Opn S 3 miniRITE, miniRITE-T, BTE PP	\$1,370.00	\$1,096.00
Ruby 1 miniRITE-R	\$1,035.00	\$828.00
Ruby 1 miniRITE, miniRITE-T, BTE PP	\$985.00	\$788.00
Ruby 2 miniRITE-R	\$685.00	\$548.00
Ruby 2 miniRITE, miniRITE-T, BTE PP	\$630.00	\$504.00

Opn 1 IIC, CIC, ITC HS, FS	\$2,825.00	\$2,260.00
Opn 2 IIC, CIC, ITC HS, FS	\$1,865.00	\$1,492.00
Opn 3 IIC, CIC, ITC HS, FS	\$1,355.00	\$1,084.00

Siya 1 IIC, CIC, ITC HS, FS	\$985.00	\$788.00
Siya 2 IIC, CIC, ITC HS, FS	\$630.00	\$504.00

Power Hearing Instruments

Xceed 1 BTE SP/UP	\$2,805.00	\$2,244.00
Xceed 2 BTE SP/UP	\$1,695.00	\$1,356.00
Xceed 3 BTE SP/UP	\$1,085.00	\$868.00

Pediatric Hearing Instruments

Single Unit

Play PX 1 miniRITE-R, miniBTE-R	\$2,640.00	\$1,584.00
Play PX 1 miniRITE-T, miniBTE-T	\$2,420.00	\$1,452.00
Play PX 2 miniRITE-R, miniBTE-R	\$1,320.00	\$792.00
Play PX 2 miniRITE-T, miniBTE-T	\$1,100.00	\$660.00
Opn Play 1 miniRITE-R	\$1,590.00	\$1,272.00
Opn Play 1 miniRITE, miniRITE-T, Power Plus	\$1,530.00	\$1,224.00
Opn Play 2 miniRITE-R	\$820.00	\$656.00
Opn Play 2 miniRITE, miniRITE-T, Power Plus	\$765.00	\$612.00
Xceed Play 1 BTE SP/UP	\$1,530.00	\$1,224.00
Xceed Play 2 BTE SP/UP	\$765.00	\$612.00

Earmolds

RITE and Corda Hard Mold	\$35.00	\$35.00
RITE and Corda VarioTherm Mold	\$50.00	\$50.00
RITE Soft Mold	\$45.00	\$45.00
RITE Power Mold	\$55.00	\$55.00
RITE miniFit Power Mold	\$100.00	\$100.00
MiscroShell Mold	\$100.00	\$100.00

Accessories

ConnectClip	\$230.00	\$195.50
ConnectLine Microphone	\$210.00	\$178.50
ConnectLine Phone 2 Adaptor	\$115.00	\$97.75
ConnectLine TV Adaptor	\$180.00	\$153.00
EduMic	\$750.00	\$600.00
Remote Control	\$165.00	\$140.25
Streamer	\$220.00	\$187.00
Lithium Ion Charger miniRITE-R	\$210.00	\$210.00
Smart Charger miniRITE-R	\$125.00	\$125.00