

**ATTACHMENT A:
2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET**

BIDDER NAME	Smartbox Assistive Technology, Inc.
BIDDER ADDRESS	167 Hillcrest Shopping Center Lower Burrell PA 15068
BIDDER CONTACT NAME	Andrea King
BIDDER CONTACT PHONE	(412) 790-6943
BIDDER CONTACT EMAIL ADDRESS	andrea.king@thinksmartbox.com
ORDER CONTACT (IF DIFFERENT THEN BIDDER CONTACT)	US Orders
ORDER CONTACT EMAIL (IF DIFFERENT THEN BIDDER CONTACT)	us-orders@thinksmartbox.com
ORDER CONTACT PHONE (IF DIFFERENT THAN BIDDER CONTACT)	(844) 341-7386
BIDDER WEBSITE ADDRESS	www.thinksmartbox.com
NAME OF CATALOG	Smartbox Assistive Technology Products
PRIMARY CATALOG DISCOUNT PERCENTAGE	20%
ITEMS COVERED BY PRIMARY DISCOUNT	TalkPad 8, TalkPad 10, TouchPad, Grid Pad 10s, Grid Pad 12, Grid Pad 15, Alea eye gaze module, Lumin-i eye gaze module, mount kit Talk Pad 10, Grid 3 software
SECONDARY' DISCOUNTS (IF APPLICABLE)	n/a
ITEMS COVERED BY SECONDARY DISCOUNT (IF APPLICABLE)	n/a
VALUE ADDED SERVICES OFFERED WITH PROPOSAL	Technical Support via phone, email, and/or chat. Remote Support. Smartbox HUB/website. Software updates. Training
HOW OFTEN ARE PRICES ADJUSTED	Annually
FREIGHT / SHIPPING PARIMETERS	Always ship within 5 days of receiving order unless purchased items are out of stock, in which case we will communicate estimated shipping timing at earliest possible convenience
MINIMUM DELIVERY ORDER	n/a

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PAYMENT TERMS	Net 30
PAYMENT ACCEPTED (PURCHASE ORDER, CREDIT CARD, EFT)	All
EXCEPTIONS TO BID TERMS (IF APPLICABLE)	n/a
ADDITIONAL COMMENTS	

SMARTBOX ASSISTIVE TECHNOLOGY PRODUCTS

Product Name/Product Code/Description	Discount	Cost
Grid 3 G3-US Grid 3 Single User - USA - GENUS Grid 3 assistive communication for Windows MSRP \$1000	20%	\$800.00
PODD (Grid 3) PODD-USA Grid 3 Single User - USA - GENUS Grid 3 assistive communication for Windows MSRP \$84.99	N/A	\$84.99
PODD (Grid for iPad) PODD-iPAD-OAP PODD for Grid for iPad VPP MSRP \$84.99	N/A	\$84.99
Grid for Education G3-US-ED-5 Grid 3 for Education - USA - Pack of 5 Network Licenses.	N/A	\$1500.00
Look 2 Bundle LOOK2-BUNDLE Look to Learn Bundle Includes Look to Learn, Scenes and Sounds, & Look to Read CODES ONLY MSRP \$1140.00	Custom	\$599.00
Talk Pad 8 Talk Pad 8 dedicated SGD MSRP \$6000 \$50 Shipping included in cost after % discount Case Color Options (Product Code): Grey: TP08B-GR Purple: TP08B-PU Turquoise: TP08B-TQ	20%	\$4850.00

SMARTBOX ASSISTIVE TECHNOLOGY PRODUCTS

<p>Talk Pad 10</p> <p>Talk Pad 10 dedicated SGD Tough Case (Grey) Carry Case Mount Plate NOT included MSRP \$6000 \$50 Shipping included in cost after % discount</p> <p>Case Color Options (Product Code): Grey: TP10B-GR Purple: TP10B-PU Turquoise: TP10B-TQ</p>	<p>20%</p>	<p>\$4850.00</p>
<p>Mount Kit for Talk Pad 10 TP-MNT-KIT</p> <p>Talk Pad Mount Kit for use with REHAdapt or Daessy mounts with - Dual Mounting Plate Mounting Plate Spacer Fixing Screws M4X25 M4 Allen Key Fitting Instructions MSRP \$236</p> <p>\$15 Shipping included in cost after % discount</p>	<p>20%</p>	<p>\$203.80</p>
<p>Touch Pad TP10W-USA</p> <p>Touch Pad communication aid with Tough Case Carry Case USB A to C adapter cable Grid 3 software (USA) Mount Plate NOT included</p> <p>MSRP \$6000 \$50 Shipping included in cost after % discount</p>	<p>20%</p>	<p>\$4850.00</p>

SMARTBOX ASSISTIVE TECHNOLOGY PRODUCTS

<p>Grid Pad 10s</p> <p>GP10s. Grid Pad 10s, USA, Dedicated SGD, Grid 3 (locked), Second Screen, Mounting Plate, Tough Case MSRP \$6995 \$75 Shipping included in cost after % discount</p> <p>Case Color Options (Product Code): CORAL: GP10s-SGD-TC-CORAL MINT: GP10s-SGD-TC-MINT BLACK: GP10s-SGD-TC-BLACK</p>	<p>20%</p>	<p>\$5671.00</p>
<p>Grid Pad 12 GP 12-SGD-SS</p> <p>Grid Pad 12" dedicated SGD: Second screen Grid 3-US software - locked Daessy and Rehadapt mounting plates Infrared environment control (GEWA IRT), Radio Frequency (USA Z-Wave) Remote power button MSRP \$7690</p> <p>\$75 Shipping included in cost after % discount</p>	<p>20%</p>	<p>\$6227.00</p>
<p>Grid Pad 15 GP15-SGD Grid Pad 15" dedicated SGD Grid 3-US software locked to SGD Daessy and Rehadapt mounting plates Infrared environment control (GEWA IRT), Radio Frequency (USA Z-Wave) Remote power button MSRP \$7790</p> <p>\$75 Shipping included in cost after % discount</p>	<p>20%</p>	<p>\$6307.00</p>

SMARTBOX ASSISTIVE TECHNOLOGY PRODUCTS

<p>Alea Eye Gaze module ALEA-KIT12 Alea CAM30NT Eye Tracking Camera: Grid version (Connect) with mouse control software and Grid Integration with - Mounting bracket for Grid Pad 12</p> <p>MSRP \$5000 \$15 Shipping included in cost after % discount</p>	<p>20%</p>	<p>\$4015.00</p>
<p>Lumin-i eye gaze module LUMIN-i+KIT12/15-SGD Lumin-i Eyegaze Unit, for GP12, GP15 SGD</p> <p>MSRP \$5000 \$15 Shipping included in cost after % discount</p>	<p>20%</p>	<p>\$4015.00</p>

Smartbox

January 27, 2023

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To: Michael J. Stagemyer

Smartbox Assistive Technology manufactures assistive technology for people who benefit from speech generating software, speech generating devices, environmental control and access tools.

The software and hardware we design and manufacture is unique to our company and we are the sole providers of Grid 3 and Grid for iPad AAC software, it's complimentary training/learning software (e.g. Look 2 Learn and Look to Read) and the Grid Pad line of Speech Generating Devices (SGDs).

As such, this letter confirms that Smartbox Assistive Technology is the sole supplier of the TalkPad 8/10, TouchPad, Grid Pad 10s, GridPad 12 SGD, and Grid Pad 15 SGD capable of using a variety of alternative access. Smartbox Assistive Technology is also the sole supplier of the Alea and Lumin-i eye gaze camera which is utilized for eye gaze access with the Grid Pad 12 and Grid Pad 15.

Should you have any queries or require more information please feel free to contact me and I will happily provide what you need.



Chris Gibbons, PhD, CCC-SLP

Head of Smartbox, Inc.
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