

**ATTACHMENT A:
2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET**

BIDDER NAME	Alpha Sensory, LLC
BIDDER ADDRESS	5231 Crittenden Rd Akron, NY 14001
BIDDER CONTACT NAME	Pete Andolina
BIDDER CONTACT PHONE	716-998-2594
BIDDER CONTACT EMAIL ADDRESS	pete@alpha-sensory.com
ORDER CONTACT (IF DIFFERENT THEN BIDDER CONTACT)	
ORDER CONTACT EMAIL (IF DIFFERENT THEN BIDDER CONTACT)	
ORDER CONTACT PHONE (IF DIFFERENT THAN BIDDER CONTACT)	
BIDDER WEBSITE ADDRESS	www.alpha-sensory.com
NAME OF CATALOG	Alpha Sensory Low Vision and Blindness Technology
PRIMARY CATALOG DISCOUNT PERCENTAGE	3%
ITEMS COVERED BY PRIMARY DISCOUNT	All items excluding Enhanced Vision products
SECONDARY' DISCOUNTS (IF APPLICABLE)	Additional 2%
ITEMS COVERED BY SECONDARY DISCOUNT (IF APPLICABLE)	All Enhanced Vision Products (Total 5%)
VALUE ADDED SERVICES OFFERED WITH PROPOSAL	No fees for on-site training or tech support during the warranty period
HOW OFTEN ARE PRICES ADJUSTED	In accordance with manufacturer changes, typically less than once per year
FREIGHT / SHIPPING PARIMETERS	No shipping charges
MINIMUM DELIVERY ORDER	No minimum order requirement

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PAYMENT TERMS	45 days
PAYMENT ACCEPTED (PURCHASE ORDER, CREDIT CARD, EFT)	Purchase Order, EFT, Credit Card
EXCEPTIONS TO BID TERMS (IF APPLICABLE)	
ADDITIONAL COMMENTS	Please see attached pricing schedule and sole source letters

Alpha Sensory Low Vision
and Blindness Technology
Bid 223-019



Product	Model Code	Manufacturer	Warranty	MSRP	Bid Price
Acrobat HD Ultra 20" CCTV	ACDUE20A	Enhanced Vision	2	\$2735.00	\$2598.25
Acrobat HD Ultra 20" CCTV with rolling case	ACDUE20A + case	Enhanced Vision	2	\$2,830.00	\$2688.50
Acrobat HD Ultra 22" CCTV	ACDUE22A	Enhanced Vision	2	\$3095.00	\$2940.25
Acrobat HD Ultra 22" CCTV with rolling case	ACDUE22A + case	Enhanced Vision	2	\$3210.00	\$3049.50
Acrobat HD Ultra 24" CCTV	ACDUE24A	Enhanced Vision	2	\$3330.00	\$3163.50
Acrobat HD Ultra 24" CCTV with rolling case	ACDUE24A + case	Enhanced Vision	2	\$3445.00	\$3272.75
Acrobat HD Ultra 27" CCTV	ACDUE27A	Enhanced Vision	2	\$3690.00	\$3505.50
Acrobat Mini HD portable battery powered CCTV	ACUE13A	Enhanced Vision	2	\$3015.00	\$2864.25
Acrobat Mini HD portable battery powered CCTV with rolling case	ACUE13A + case	Enhanced Vision	2	\$3090.00	\$2935.50
Davinci Pro 24" HD CCTV with full page OCR, distance and self view	DAVP1E24A	Enhanced Vision	2	\$4760.00	\$4522.00
Merlin Elite Pro 24" HD CCTV with full page OCR	MRP1E24A	Enhanced Vision	3	\$4640.00	\$4408.00
Merlin HD Ultra 20" CCTV	MR2UE20A	Enhanced Vision	3	\$3570.00	\$3391.50
Merlin HD Ultra 22" CCTV	MR2UE22A	Enhanced Vision	3	\$3750.00	\$3562.50
Merlin HD Ultra 24" CCTV	MR2UE24A	Enhanced Vision	3	\$4045.00	\$3842.75
Merlin Mini 15" HD foldable battery powered CCTV with distance and self view	880297-007	Enhanced Vision	2	\$3570.00	\$3391.50
Merlin Mini 17" HD foldable battery powered CCTV with distance and self view	880303-007	Enhanced Vision	2	\$3853.50	\$3660.83
Add line markers and window markers to Merlin Ultra	Merlin Ultra Pack	Enhanced Vision		\$150.00	\$142.50
Transformer HD battery powered camera with full page OCR, distance and self viewing	TRHOEA	Enhanced Vision	2	\$3565.00	\$3386.75
Transformer HD battery powered camera with distance and self viewing	TRHEA	Enhanced Vision	2	\$3095.00	\$2940.25
Suction Cup base for Transformer HD	SUCTION BASE	Enhanced Vision		\$125.00	\$118.75
Extra Battery pack for Transformer HD	ACC-0091-01	Enhanced Vision		\$60.00	\$57.00
Smart Reader HD portable battery powered OCR with full page scan	SRHE1A	Enhanced Vision	2	\$2260.00	\$2147.00
Smart Reader HD portable battery powered OCR with full page scan and optional control console	SRHE1A + CON	Enhanced Vision	2	\$2495.00	\$2370.25
Carrying case for Smart Reader HD	SRHD CASE	Enhanced Vision		\$75.00	\$71.25
Amigo 8 handheld 8" CCTV	AMHD8-UMUS	Enhanced Vision	2	\$1400.00	\$1330.00
Pebble HD handheld 4.3" CCTV	PSCH1E43A	Enhanced Vision	2	\$656.00	\$623.20
Large XY table	XY PLT	Enhanced Vision		\$262.50	\$249.38
Mini XY table	XY MINI	Enhanced Vision		\$157.50	\$149.63
Plexiglass Sheet	ACC-0084-00	Enhanced Vision		\$17.00	\$16.15
Cloverbook Pro foldable battery powered 12.5" CCTV with full page OCR, distance and self viewing	CLV-BK-PRO	SightCare	1	\$2995.00	\$2905.15
Cloverbook Plus foldable battery powered 12.5" CCTV with distance and self viewing	CLV-BK-PLS	SightCare	1	\$2295.00	\$2226.15
Cloverbook Lite foldable battery powered 12.5" CCTV	CLV-BK-LIT	SightCare	1	\$1895.00	\$1838.15
Clover 10 HD portable battery powered 10" CCTV	CLV-10-HD	SightCare	1	\$1299.00	\$1260.03
Clover 10 Assist Stand	CLV-10STAND	SightCare		\$120.00	\$116.40
Clover 7S handheld battery powered 7" CCTV	CLV-7S	SightCare	1	\$799.00	\$775.03
Clover 6 handheld battery powered 6" CCTV with dual function handle	SC-CLV-6HD	SightCare	1	\$799.00	\$775.03
Additional 12.5" screen for Cloverbook Pro - NOT COMPATIBLE WITH PLUS OR LITE	CLV-BK-EXT	SightCare	1	\$349.00	\$338.53
Acuity 22" Basic CCTV with wireless remote	RHN-AC-BA	Rehan	2	\$2695.00	\$2614.15
Acuity 22" Speech with touch control and wireless remote	RHN-AC-SP	Rehan	2	\$3695.00	\$3584.15
Magnibot Wireless Distance Camera	TRS-MBT	TrySight	1	\$2495.00	\$2420.15
ReadEasy Evolve MAX portable OCR with touchscreen compatibility	VA-RE-EV-MAX	VisionAid Intl	1	\$2495.00	\$2420.15
ReadEasy Evolve Feature Pack	VA-REE-FP	VisionAid Intl	1	\$395.00	\$383.15
Patriot Viewpoint wearable CCTV with 92 degrees FOV and full page OCR	VIEWPOINT	Patriot Industries	1	\$2995.00	\$2905.15
Patriot Pro 12.9 unlocked iPad based CCTV with removable stand and full page OCR	PRO 12.9	Patriot Industries	1	\$3995.00	\$3875.15
Vision Buddy wearable CCTV and Computer viewing system with 103 degrees FOV and PC link	V3	Vision Buddy	1	\$2995.00	\$2905.15
LyriQ Auto Reader Full Page OCR portable device	LYRIQBT	Zyrio	2	\$1960.00	\$1901.20
LyriQ Keypad for advanced options	LYRIQKP	Zyrio	2	\$235.00	\$227.95
Envision Glasses Professional	Envision Pro	Envision	1	\$3500.00	\$3395.00
Irie Braille Buddy (Tiger Suite Included)	IRIE-BB	Irie-AT	1	\$1495.00	\$1450.15
Irie Braille Trac 120 (GoBraille Included)	IRIE-TRAC	Irie-AT	1	\$3595.00	\$3487.15
Irie Braille Sheet 120 (GoBraille Included)	IRIE-SHE	Irie-AT	1	\$4295.00	\$4166.15
VP Embraille (Tiger Suite Included)	VPT-EMB	ViewPlus	1	\$1995.00	\$1935.15
VP Columbia 2 (Tiger Suite Included)	VPT-COL2	ViewPlus	1	\$3495.00	\$3390.15
VP Delta 2	VPT-DEL2	ViewPlus	1	\$4195.00	\$4069.15
VP Rogue Tractor-Fed (Tiger Suite Included)	VPT-RGE-TR	ViewPlus	1	\$5995.00	\$5815.15
VP Rogue Cut-Sheet Feed (Tiger Suite Included)	VPT-RGE-SH	ViewPlus	1	\$6495.00	\$6300.15
VP SpotDot	VPT-SPD	ViewPlus	1	\$7995.00	\$7755.15
VP Premier	VPT-PRM	ViewPlus	1	\$9995.00	\$9695.15
VP Elite	VPT-ELT	ViewPlus	1	\$14995.00	\$14545.15
VP InkConnect - Ink attachment for VP Premier or Elite	VPT-INK-CON	ViewPlus	1	\$3995.00	\$3875.15
GoBraille Wireless adapter for Irie embossers	GO-BRA	Irie-AT	1	\$295.00	\$286.15
Tiger Box Wireless Adapter for ViewPlus Embossers	TIG-BOX	ViewPlus	1	\$295.00	\$286.15
Duxbury For Windows	DUX-WIN-SW	Duxbury		\$695.00	\$674.15
Duxbury For MAC	DUX-MAC-SW	Duxbury		\$695.00	\$674.15
Tiger Software Suite Annual Subscription	TSS-ANN-SW	Tiger		\$195.00	\$189.15
Tiger Software Suite Perpetual License	TSS-PER-SW	Tiger		\$595.00	\$577.15
Tactile Graphics Design Suite	THK-TW-DST	Thinkable		\$1299.00	\$1260.03
TactileView Design Software	THK-TW-SW	Thinkable		\$595.00	\$577.15
TactiPad Drawing Tablet	THK-TW-TAB	Thinkable		\$499.00	\$484.03