

**SAGE VISION
#223-019 CONTRACT BID
2023-2025**

ATTACHMENT A:		2023-2025
ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET		
BIDDER NAME	Eighteen Diggies, Inc. DBA Sage Vision	
BIDDER ADDRESS	428 Conshohocken State Road Bala Cynwyd, PA 19004 Mailing Address: 45 E City Ave #506 Bala Cynwyd, PA 19004	
BIDDER CONTACT NAME	Dawn R. Prall	
BIDDER CONTACT PHONE	800-210-8008 610.233.5703	
BIDDER CONTACT EMAIL ADDRESS	dawn@sagevisiontech.com	
ORDER CONTACT (IF DIFFERENT THEN BIDDER CONTACT)	order@sagevisiontech.com	
ORDER CONTACT EMAIL (IF DIFFERENT THEN BIDDER CONTACT)	info@sagevisiontech.com	
ORDER CONTACT PHONE (IF DIFFERENT THAN BIDDER CONTACT)	800-210-8008	
BIDDER WEBSITE ADDRESS	www.sagevisiontech.com	
NAME OF CATALOG	Sage Vision Low Vision Assistive Technology Products for Students & Schools in PA	
PRIMARY CATALOG DISCOUNT PERCENTAGE	5% variable discounts applied by product availability and name	
ITEMS COVERED BY PRIMARY DISCOUNT	LOW VISION ASSISTIVE TECHNOLOGY DEVICES, ACCESSORIES & COMPONENTS PLUS AT DEVICE TRAINING, ASSESSMENTS, TECH SUPPORT	
SECONDARY' DISCOUNTS (IF APPLICABLE)	N/A	

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ITEMS COVERED BY SECONDARY DISCOUNT (IF APPLICABLE)	N/A
VALUE ADDED SERVICES OFFERED WITH PROPOSAL	No Fuss Plus: Customized Device Training Sessions for Educators, TVI's, Handy Resource Materials online, Device Demos, Presentations, see more below.
HOW OFTEN ARE PRICES ADJUSTED	MSRP prices mandated. All price changes, adjustments, delays, and product availability are Per Manufacturer ONLY
FREIGHT / SHIPPING PARIMETERS	PA only. Must have special permission for out of PA shipping and delivery.
MINIMUM DELIVERY ORDER	N/A
ATTACHMENT A: 2023-2025 ASSISTIVE TECHNOLOGY EQUIPMENT CATALOG DISCOUNT BID RESPONSE SHEET	
PAYMENT TERMS	Net due upon order, net 10 in some cases and net 30 by approval
PAYMENT ACCEPTED (PURCHASE ORDER, CREDIT CARD, EFT)	PO, all major credit cards, EFT, ACH, Hard checks accepted with net terms
EXCEPTIONS TO BID TERMS (IF APPLICABLE)	Product scarcity. Product is a new release by manufacturer. Product is discontinued or terminated by manufacturer.
ADDITIONAL COMMENTS	<p>A Preferred PDE Supplier 0000537888 and Preferred ACCESS vendor. Experienced, expert specialists for schools. LV AT device & services for TVI's, AT specialists, the IU team, we specialize in providing solutions to help educators find solutions in unique situations for students with IAP's; student vision Assessments, access to state of the art devices, patient advocacy, professional advice, troubleshooting tech support, reliable and action driven conduit to manufacturers facilitate and negotiate returns, replacements and repairs to save time and hassle.info@sagevisiontech.com for solid problem solving, action-oriented planning and urgent only device loaner program available. 800.210.8008</p>

Sage Vision Primary	MSRP	Contract Bid #223-019 Price*
MagniLink Vision Basic TTS	\$ 4,350.00	\$ 4,263.00
MagniLink Tab 2 w Surface Pro 8	\$ 3,695.00	\$ 3,621.10
MagniLink Voice 2	\$ 2,495.00	\$ 2,445.10
MagniLink Zip 13 w battery & Case	\$ 3,545.00	\$ 3,474.10
MagniLink Zip 17 w battery & Case	\$ 3,695.00	\$ 3,584.15
NuEyes E2+	\$ 2,795.00	\$ 2,795.00
Optelec Power Dome 65 mm 4X/12D	\$ 30.00	\$ 28.80
Optelec Power Dome 50 mm 4x/12D	\$ 29.00	\$ 27.84
Optelec Power Dome 80 mm 4x/12D	\$ 32.00	\$ 30.72
RUBY®	\$ 600.60	\$ 582.58
RUBY®HD 4.3	\$ 710.85	\$ 689.52
RUBY® XL HD	\$ 987.00	\$ 947.52
RUBY® 7HD	\$ 1,317.75	\$ 1,265.04
RUBY® 10HD	\$ 1,640.00	\$ 1,574.40
RUBY® 10HD w/Speech	\$ 1,980.00	\$ 1,915.65
TOPAZ® EZ HD 20 Discontinued by Manfu	\$ 2,751.00	\$ 2,640.96
TOPAZ® EZ HD 24	\$ 3,081.75	\$ 2,989.30
ClearView GO 15	\$ 3,570.00	\$ 3,462.90
Compact 6 HD	\$ 987.00	\$ 962.33
Compact 6 HD Speech	\$ 1,428.00	\$ 1,392.30
MagniLink Tab 2 w Surface Pro 8 w i5 processor	\$ 4,895.00	\$ 4,821.58
MagniLink ONE	\$ 2,895.00	\$ 2,866.05
ominreader	\$ 2,756.25	\$ 2,673.56
ClearReader + AC & battery	\$ 2,375.00	\$ 2,291.88
ClearView C Full Speech	\$ 4,760.00	\$ 4,607.68
ClearView+ 24 w speech	\$ 4,640.00	\$ 4,489.20
ClearView GO 17	\$ 3,853.50	\$ 2,312.10
ClearView GO carry case for 15 only	\$ 44.00	\$ 44.00
Compact 6 HD Speech w/ headgear	\$ 1,643.25	\$ 1,593.95
Compact 7 HD	\$ 987.00	\$ 947.52
Compact 8 HD	\$ 1,445.00	\$ 1,387.20
Compact 10 HD	\$ 1,545.00	\$ 1,494.79
Compact 10 HD w/Speech	\$ 1,900.00	\$ 1,187.50
eSight 4	\$ 6,950.00	\$ 6,950.00
IrisVision LIVE	\$ 2,995.00	\$ 2,950.08
IrisVision Inspire	\$ 3,995.00	\$ 3,935.08
MagniLink Voice II	\$ 2,495.00	\$ 2,445.10

Sage Vision Low Vision Assistive Technology Products for Students and Schools in PA

MagniLink Pro	\$ 4,495.00	\$ 4,495.00
MagniLink Pro TTS	\$ 4,795.00	\$ 4,795.00
MagniLink S Premium 2 USB/HDMI	\$ 4,390.00	\$ 4,390.00
MagniLink Vision	\$ 3,290.00	\$ 3,290.00
MagniLink Vision TTS	\$ 4,350.00	\$ 4,350.00
NuEyes Pro	\$ 3,495.00	\$ 3,495.00
NuEyes Pro 3	\$ 3,495.00	\$ 3,495.00
TOPAZ® HD 20 DISCONTINUED BY MANUF.	\$ 3,081.75	\$ 3,081.75
TOPAZ® HD 22	\$ 3,249.75	\$ 3,136.01
TOPAZ® HD 24	\$ 3,412.50	\$ 2,047.50
TOPAZ® OCR 24	\$ 4,640.00	\$ 3,712.00
TOPAZ® PHD 12 w/ battery+case	\$ 2,505.00	\$ 2,436.11
TOPAZ® PHD 15 w/ battery	\$ 2,751.00	\$ 2,675.35
TOPAZ®XLHD 22	\$ 3,745.00	\$ 3,595.20
TOPAZ® XL HD 24	\$ 4,045.00	\$ 3,883.20
Topaz Ultra 15"	\$ 3,570.00	\$ 3,418.28
Topaz Ultra 17"	\$ 3,853.50	\$ 2,408.44
Traveller with stand	\$ 2,633.00	\$ 2,547.43
NARA-5	\$ 695.00	\$ 688.05
NARA-7	\$ 895.00	\$ 886.05
Schweizer Bar Mag	\$ 41.80	\$ 41.80
Onyx Deskset 20 Discontinued by Manuf.	\$ 2,850.00	\$ 2,821.50
Onyx Deskset 22	\$ 3,090.00	\$ 3,005.03
Onyx OCR	\$ 4,520.00	\$ 3,051.00
Pearl Camera	\$ 322.50	\$ 314.44
* based on current MSRP		



October 2022

Sage Vision
Attn: Dawn Prall
45 E. City Avenue, #506
Bala Cynwyd, PA 19004-2621

Dear Dawn Prall,

This is to confirm that your company, Sage Vision, is authorized to resell HIMS, Inc. products in the state of Pennsylvania.

HIMS, Inc. agrees to and will supply Sage Vision with sufficient quantity of products to fulfill sales.

Sincerely,

A handwritten signature in black ink, appearing to read "Randy Ahn". The signature is stylized and fluid.

Randy Ahn
CEO / HIMS, Inc.



April 5, 2023

To whom it may concern:

This letter confirms that Sage Vision of Bala Cynwyd, Pennsylvania is an authorized distributor of the full line of MagniLink products in the state of Pennsylvania. This includes, but is not limited to, the MagniLink Zip, MagniLink S, MagniLink TAB, MagniLink Voice, MagniLink Vision, and MagniLink One.

LVI America works closely with Sage Vision to provide all customers with superior magnification devices and support for the visually impaired.

Sage Vision has the responsibility to promote, distribute, sell, and offer first line technical assistance for LVI Low Vision International products.

This authorization is valid until December 31, 2023.

Best Regards,

Kimberly Cline

Kimberly Cline
Sale Director North America
LVI America, Inc.
702-468-6611



April 5, 2023

To whom it may concern,

Sage Vision

45 E City Avenue, 506

Bala Cynwyd, PA 19004

800-210-8008

info@sagevisiontech.com

This letter is to certify that Sage Vision is an authorized distributor of NuEyes Technologies Inc. products (Pro-3, e2+ and Pro3e) in Pennsylvania.

Sage Vision is sole source and authorized to promote, market, sell, and distribute NuEyes Technologies Inc. products as well as support and offer training and technical assistance as needed.

If there are further questions, please do not hesitate to contact me.

Kind regards,

Regina Chatman

Director of Sales and Marketing

562-400-0534/ regina@nueyes.com

120 Newport Center Drive Suite #232 Newport Beach, CA 92660 (714) 625-6480

February 22, 2023

To whom it may concern:

Please be advised that SAGE Vision of Bala Cynwyd, PA is our sole authorized premier dealer for the state of Pennsylvania for the sale of Optelec and Freedom Scientific low vision products [including but not limited to Optelec: ClearView (including ClearView GO), Compact, ClearReader, etc.; Freedom Scientific: FUSION®, ZoomText®, OpenBook®, TOPAZ®, RUBY®, PEARL®, etc.]

We anticipate continual renewal of this arrangement because of the high-quality representation we believe is provided by SAGE Vision. Prudent business practices however, compel Vispero to include a renewal process.

Accordingly, this letter is valid and will not expire through December 31, 2023 at which time it will be subject to renewal. Given the long-term nature of our partnership and the quality of the SAGE Vision organization, nothing is currently foreseen that would preclude renewal at that time.

Respectfully,

Bill Kilroy

Bill Kilroy
Vispero™ | Managing Director, US Sales